



# INTERGOVERNMENTAL FORUM ON MINING, MINERALS, METALS AND SUSTAINABLE DEVELOPMENT

Annual General Meeting

OCTOBER 28 – NOVEMBER 1<sup>st</sup>, 2013

Co-hosted by the United Nations Conference on Trade and Development (UNCTAD)

## MEMBER WORKSHOP - Monday, October 28, 2013

Location: Room XXIII, Palais des Nations, Geneva

### NEGOTIATING MINING INVESTMENTS and CONTRACTS

Workshop run by the International Institute for Sustainable Development (IISD)

<b>10:00</b>	<b>Introduction and Purpose of Workshop</b> <i>Dr. Leonard Kalindekaffe</i> , Chair of the IGF and Principal Secretary of the Malawi Ministry of Mines
	<b>Introduction of Partners</b> Chair: <i>Mark Halle</i> , Executive Director, IISD-Europe <i>Howard Mann</i> , Senior International Law Advisor, International Institute for Sustainable Development <i>Ousmane Bachir Deme</i> , Governance for Extractives Industries, World Bank Institute <i>Coumba Doucoure Ngalani</i> , Legal Counsel, African Legal Support Facility
<b>10:20</b>	<b>Scope of Workshop</b>
<b>10:30</b>	<b>Contract Negotiation in Context</b> <ol style="list-style-type: none"><li>1. Contract is a beginning point, not an end point</li><li>2. The social license to operate</li><li>3. Understanding your interests and theirs</li><li>4. Balancing power</li><li>5. Negotiations as a business model: investing in the negotiations</li></ol>
<b>11:15</b>	<b>Discussion</b>
<b>11:45</b>	<b>Pre-negotiation Preparations</b> <b>Introduction: Stages in the Negotiating Process</b>
<b>12:45</b>	<b>Discussion</b>
<b>13:00</b>	<b>LUNCH – Executive Committee Meeting</b>
<b>15:00</b>	<b>Structuring the Negotiations: Elements of a Procedural Agreement</b>
<b>15:15</b>	<ol style="list-style-type: none"><li>1. Managing your negotiating process</li><li>2. Relationship issues in negotiations</li></ol>
<b>16:00</b>	<b>Communicating or Disclosing the Contract to the Public</b> <i>Opportunities and Challenges</i>
<b>16:15</b>	<b>Discussion</b>
<b>16:45</b>	<b>Post Contract: Managing the On-going Negotiations</b>
<b>17:30</b>	<b>Discussion</b>
<b>17:50</b>	<b>Review and Conclusions</b>
<b>18:00</b>	<b>End of Day</b>





# INTERGOVERNMENTAL FORUM ON MINING, MINERALS, METALS AND SUSTAINABLE DEVELOPMENT

Day 2 – Tuesday, October 29, 2013

Location: Room XXVI, Palais des Nations, Geneva

**09:00 Registration and Security**

**10:00 Formal Opening**

- Introduction by the Chair, **Dr. Leonard Kalindekafa**
- Welcoming remarks by **Mr. Petko Draganov**, Deputy Secretary-General of UNCTAD

**10:30 Opening Remarks from Ministers**

**Rajo Daniella Randriafeno**, Minister of Mines, Madagascar

**Régis Immongault**, Minister of Industry and Mines, Gabon

**11:00 Sector Report and Updates**

**Patrick Chevalier**, Director, Strategic Outreach and Partnerships, Natural Resources Canada

**11:30 Reporting from the Strategic Directions Task Force**

**Paul Masanja** (Tanzania) and **Jackeline Gonçalves de Oliveira** (Brazil)

**11:50 Introduction of Elections, Motions and Other Forum Business**

**Andrew Dawe**, IGF Secretariat

**12:00 IISD Perspectives on Mining and Sustainable Development and the Intergovernmental Forum**

**Howard Mann**, Senior International Law Advisor, **Jo-Ellen Parry**, Interim Director, Climate Change and Energy, and **Dimple Roy**, Director, Natural and Social Capital Program

**13:00 LUNCH – Sponsored by Vale**

Location: Hall 14, Palais des Nations

**Keynote Speaker:** Robert Greenhill, Managing Director, World Economic Forum

## REVENUE and BENEFIT MANAGEMENT

**15:00 Mining's Contribution to Sustainable Development**

**Eva Kirch**, Program Officer, Social and Economic Development International Council on Mining and Metals (ICMM)

**15:15 Country Panel**

1. **Alexander Medina**, Director General of Mining, Dominican Republic
2. **Dr. Manuel Bernales Alvarado**, Advisor - Minister's Office, Ministry of Energy and Mines, Peru
3. **Ludner Remarais**, Director General, **Louis Honore Pierre**, Technical Advisor, and **Dimitri Norris**, Consultant, Mining and Energy Bureau, Haiti

**16:30 Discussants**

**Christopher Sheldon**, Sector Manager - Oil, Gas and Mining, The World Bank

**Philippe le Billon**, Associate Professor, Department of Geography and Liu Institute for Global Issues, University of British Columbia, Canada

**Ian Satchwell**, Director, International Mining for Development Centre, Australia

**Isaac Lobe Ndoumbe**, Director, Governance, Economic and Financial Reforms Department, African Development Bank

**18:00 End of Day**





**Day 3 - Wednesday, October 30, 2013**

**FINANCE and FISCAL MANAGEMENT**

- 10:00**            **Growth, Prices and Resource Rents**  
*Claude Baissac*, Executive Director, Eunomix
- 10:30**            **Discussant: *Andrew Bauer***, Economic Analyst, Revenue Watch Institute
- 10:40**            **Discussion**

**Session with United Nations Conference on Trade and Development (UNCTAD)**

- 11:00**            **National Investment Policies in the Mining Sector**  
*Chantal Dupasquier*, Chief, Investment Policy Reviews, Division on Investment and Enterprise
- 11:30**            **State Ownership/Resource Nationalism - a Challenge for the Global Mining Industry?**  
*Alexei Mojarov*, Economic Affairs Officer, Special Unit on Commodities
- 12:00**            **Discussion**

- 12:30**            **The Africa Mining Vision and the African Minerals Development Centre**  
*Wilfred Lombé*, Coordinator, African Minerals Development Centre

**13:00**            **LUNCH**

- 15:00**            **Mining Sector Finance and Revenue Generation**  
*Ross Gallinger*, Executive Director, The Prospectors and Developers Association of Canada (PDAC)

- 16:00**            **Mining Taxation: What are the Ingredients of Success... or Failure?**  
*Daniel Dumas*, Senior Advisor, International Monetary Fund

- 17:00**            **G8 Extractive Sector Partnerships**
1. Burkina Faso (*Dramane Cheick Savadogo*) and France (*Louis Maréchal*)
  2. Tanzania (*Salim S. Salim*), Peru (*Manuel Bernales Alvarado*) and Canada (*Patricia Peña*)
  3. Burma (*Zaw Aung*) and the United States (*Marti Flacks*)
  4. Mongolia (*Vice Minister O. Erdenebulgan*) and Germany (*Jana Leutner*)
  5. Ghana (*Jerry Ahadjie*) and United Kingdom (*Justine de Davila*)

**18:30 – 22:00**    **DINNER – Co-Sponsored by the World Economic Forum and the IGF**  
Location: The Intercontinental Hotel

**Keynote Speaker:** Tom Reid, Managing Director, Citi





Day 4 - Thursday, October 31, 2013

**Session with the World Economic Forum**

**10:00 New Approaches to Infrastructure Development in the Mining and Metals Sector**

**Panel Discussion**

**Laurel Green**, Chief Adviser Policy, External Affairs, Rio Tinto

**Christopher Sheldon**, Lead Mining Specialist, Oil, Gas and Mining Policy Division, The World Bank

**Karen Hayes**, Director Mines to Market Programme, PACT

**Mark Aplin**, Founding Partner, Verus Partners

**Tsagaan Puntsag**, Chief of Staff, Office of the President of Mongolia

**Glen Ireland**, Partner, Latham and Watkins

Moderated by: **Alex Wong**, Senior Director, Head, Center for Global Industries, Head, Basic & Infrastructure Industries, World Economic Forum

**12:00 Maximizing the Indirect Benefits of Mining Through Local Procurement**

**Ainsley Butler**, Chief Investment Officer, Building Markets

**Models, Mechanisms and Structures to Maximize Local Development from Lessons Learned**

**Jean Vavrek**, Executive Director, Canadian Institute of Mining, Metallurgy and Petroleum (CIM)

**13:00 – 15:00 LUNCH**

**15:00 Towards a Sustainable Mining Standard for Operational Performance**

**Ben Chalmers**, Mining Association of Canada

**16:00 Forum Business**

1. Official Observer Status
2. Engagement on the Post-2015 Development Agenda/Sustainable Development Goals

**16:45 Executive Committee Elections**

**17:00 Formal Closing**

- 2014 meetings and review of the 2013 Annual General Meeting
- Closing remarks

**18:30 – 22:00 World Gold Council Joint Dinner - Gold Mining and Value Distribution**

Location: Restaurant Vieux Bois, Pavilion II

**Speakers:**

**Nick Holland**, Chief Executive, Gold Fields

**Isabelle Ramdoo**, European Centre for Development Policy Management

**Paul Masanja**, Chief Executive Officer, Tanzania Minerals Audit Agency

**Christopher Sheldon**, Lead Mining Specialist, Oil, Gas and Mining Policy Division, The World Bank

**Terry Heymann**, Director, Gold for Development, World Gold Council





**ASM WORKSHOP – Friday, November 01, 2013**

Location: Room XXIII, Palais des Nations, Geneva

- 10:00**            **Towards Guidance for Governments on ASM**  
*Andrew Dawe*, IGF Secretariat  
*Nicholas Garrett*, Head of Sustainability and ASM Practices, RCS Global
- 10:15**            **Support for ASM Producers**  
*Incentives for Registration, Certification, Formalization and Collectivization*  
*Dr. Gudrun Franken*, Head of Unit, Mining and Sustainability, German Federal Institute for Geosciences and Natural Resources  
*Dr. Olivier Bovet*, Senior Programme Manager, State Secretariat for Economic Affairs SECO, Switzerland  
*Dr. Marcello Veiga*, Associate Professor - Norman B. Keevil Institute of Mining Engineering, University of British Columbia
- 11:15**            **Lessons Learned in Managing ASM**  
Country Presentations:  
1. *Glenn Gemerts*, Policy Advisor to the State Mining Company and the Ministry of Natural Resources, Republic of Suriname  
2. *Rokhaya Diene*, Division Chief, Ministry of Energy and Mines, Senegal  
3. *Abayneh Tilahun*, Advisor to the State Minister's Office, Ministry of Mines, Ethiopia  
4. *John Kanyangira*, Director of Support Services in Mining Investment and Business Development, Rwanda  
5. *Gabriel Data*, Senior Geologist, Uganda
- 13:00**            **LUNCH – Meeting of the New Executive Committee**
- 15:00**            **The Minimata Convention on Mercury and its Implications for Governments**  
*Brenda Koekkoek*, Programme Officer, United Nations Environment Programme  
**The ICGLR Regional Initiative Against the Illegal Exploitation of Natural Resources**  
*Silas Sinyigaya*, Democracy and Good Governance Program Officer, International Conference on the Great Lakes Region (ICGLR)  
**ASM in 3D: Achieving Impact Through Data, Dissemination and Dialogue**  
*Sarah Best*, Senior Researcher, Sustainable Markets Group, International Institute for Environment and Development
- 16:45**            **Reducing the Conflict Between Large Scale and Artisanal Mining - A Multi-Stakeholder Approach**  
*Christopher Sheldon*, Sector Manager - Oil, Gas and Mining, The World Bank Group  
**Improving Relations Between Small and Large-Scale Miners: Taking a Lifecycle Approach**  
*Gavin Hilson*, Chair of Sustainability in Business, University of Surrey
- 17:45**            **Conclusions & Next Steps Priorities for the Guidance**  
*Andrew Dawe*, IGF Secretariat
- 18:00**            **End of Day**

